



UI: CTM International Project Unit

The international Project Unit (UI) is a CTM department whose mission is to position *CTM Centre Tecnològic* in the framework of collaborative, international R&D. The main objective of UI is to generate and start up international projects, especially those with a European scope, where CTM carries out the R&D tasks. This allows CTM to provide added value, and simultaneously augment both its technological potential and its intellectual capital, in accordance with CTM's Strategic Plan.

The creation of this department is the answer to CTM's need to carry out high-quality, international projects with a high level of added value. UI, in this respect, has had the explicit support of the CTM management, with a firm, strategic commitment, clearly looking to the future.

The Technological Promotion and Marketing Department of CTM was responsible for forming the International Unit (UI). Jordi Martí, the department manager, in conjunction with Juanjo Martín, the UI manager, provided the International Unit with a specific strategy and action plan. CTM's business management provided the resources required to start up the unit.

This approach permits interaction with the main national and European players, as well as joining forces in order to carry out R&D with high added value, which has a positive impact on new industrial processes and new products, and as such, benefits our customers. For this reason, UI performs actions which help companies in the area participate in international projects.

In 2007, the UI participated in the preparation of 6 projects in the VII Framework Programme, acting as leader in three of these. Two of these projects have been approved, one of which was led by CTM.

In addition, UI has also participated in the elaboration of other European projects not contained in the VII Framework Programme, such as INTERREG and LIFE+, with a considerable degree of success.

All of this has allowed the 13 companies in our area to participate in European projects along with some of the top European companies, making use of the work carried out both by UI and other CTM departments.

Membre de:





What does CTM's International Unit do?

UI helps companies define their R&D strategies, identify opportunities, coordinate and organise consortiums, prepare proposals, interact with pertinent players (the European Commission and other related bodies), negotiate budget estimates, presentation of proposals, etc.

Some of the most noteworthy activities carried out by CTM's UI department are:

- The search for opportunities for new R&D projects in the context of the EU VII Framework Programme.
- Advice to companies about their R&D strategic plans.
- Preparation of the technical and management documents for companies participating with CTM.
- The launch and development of new ideas for collaboration (both our own and those of our customers).
- The search for new opportunities to carry out international competitive bidding.
- Networking with key international players in order to create new opportunities for collaboration.
- Maintaining relations with the different international bodies related to support programmes, invitations to tender, and financing (the EU, CDTI, MITYC, the World Bank, governments of other countries, etc.).

For more information contact international@ctm.com.es

Membre de:

